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April 2010 eNewsletter



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Providing insights on maximizing financial performance

We are often asked “Well, what's everybody else doing in...?” We are responding to your requests for peer information sharing through this quarterly eNewsletter on innovative solutions driving positive financial performance in health care!

To help your organization reach your financial and operational goals, we will share AHA advocacy information, research, process improvement initiatives, and alert you to upcoming educational events on some of the most challenging issues facing the health care community.

As a member service organization of the American Hospital Association, AHA Solutions values your opinion and feedback. Please feel free to share comments or learn how you can showcase your organization by emailing us at solutions@aha.org.

Polly Mulford
Director, AHA Solutions, Inc.

What's new

AHA Awards Its Exclusive Endorsement to WM Healthcare Solutions' Integrated Environmental Services for Healthcare

The AHA announces its exclusive endorsement of integrated environmental services for health care provided by WM Healthcare Solutions, Inc., a subsidiary of Waste

Access Signature Learning Series

View all upcoming AHA Solutions *Signature Learning Series* events where you can register for both electronic and live peer-to-peer education. [Go now >](#)

Learn more about:

[AHA Issues and Initiatives >](#)

[Hospitals in Pursuit of Excellence Initiative >](#)

[Recovery Audit Contractor Program Updates >](#)

[AHA Endorsed Solutions for Finance & Operations >](#)

Management, Inc. (NYSE: WM). [Press release >](#)

AHA information and resources

AHA's RACTrac Survey Now Available

AHA urges you to participate in the AHA **RACTrac** survey where you can report on your RAC experience to facilitate data collection for this important advocacy initiative. [Learn more >](#)

RAC Tool: Estimating the Impact of Reform on Your Hospital

The AHA has created two calculators to help you estimate the impact of the legislation: a coverage expansion benefit calculator and a payment impact calculator. [Download now >](#)

Schedule H Practice Website: An Educational Tool

The mock Schedule H tool is designed to help tax-exempt hospitals complete the Form 990, Schedule H. [Download the tool >](#)

Some AHA links require registration. Visit www.aha.org for more information and to set up your account. If you need assistance, please contact AHA Member Relations at (800) 424-4301.

Peer insights

Are Your Documents Ready for a RAC Audit?

OnBase's RAC Administration Solution helped Aspirus Wausau Hospital eliminate paper and manual processes hospital-wide. [Case study >](#)

Turn Raw Data into Actionable Information for Performance Improvement

Rigorous budgeting, cost management, and reporting by hospitals and health systems will be required under the emerging value-based payment system. Caritas Christi Health Care is successfully using Kaufman Hall's Budget Advisor® to navigate this process.

[Case study >](#)

Smart Cards in Health Care: A Smart Solution for Identity Management

EXTENSION's HealthID™ smart cards, currently being used by patients at Mt. Sinai in New York, improved registration, claims processing and payment, and accurately and securely linked patients to their medical records. [Learn how >](#)

Use Service Metrics to Make Intelligent Equipment and Business Decisions

An accurate inventory is reliant upon individuals who understand the equipment and instruments. Your organization can utilize equipment and service vendor performance metrics to drive service cost reduction, increase equipment uptime and improve staff productivity. [Learn how >](#)

Emergency Notification System - Saving Lives

Promise Regional uses the Everbridge emergency notification system to get patients life-saving treatment more quickly, increase efficiency and productivity, and support the facility's Joint Commission accreditation initiative. [Case study >](#)

Maximize Patient Flow and Financial Return with an Efficient Bed Management System

The Toledo Hospital's (TTH) large Level I trauma center recognized a need to track and improve operational performance, costs and quality using business decision support and patient flow solutions. [Whitepaper >](#)

Upcoming educational events

Building an Effective Audit Rapid Response Team – Who, What, When, Where, Why and How?

Wednesday, May 12

1pm – 2pm Eastern

Are you prepared for a health care audit by a RAC, a MAC, a MIC, a ZPIC? In this webinar, experts from Frederick Memorial Healthcare System and Executive Health Resources will provide participants with a blueprint for developing a team approach and effective processes to assist in preparing for audits by the CMS contractors. [Register now](#)

[>](#)

How Ready Is Your Organization to Meet the Business Requirements of a Different Payment System?

Wednesday, May 19

1pm – 2pm Eastern

Join the Chief Financial Officer from West Georgia Health System to hear how they are taking proactive steps to reduce costs and position their organization to meet the comprehensive budgeting, operations control, and management reporting requirements under a changing payment system. [Register now >](#)

We know hospitals.™

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