



FACT SHEET

WM RECYCLE AMERICA

OPERATING AREAS:United States and Canada

SALES AND
MARKETING AREAS:

North America, Latin America, South America, Europe and Asia

RECYCLING FACILITIES: 105

SINGLE STREAM PLANTS: 29

RECYCLABLE MATERIALS
MARKETED ANNUALLY:
More than 7.6 million tons

Information as of 12/31/2007

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Meeting diverse recycling demands worldwide.

Reduce, reuse, recycle. Everyone agrees that conserving resources is the environmentally responsible thing to do. However, we have learned that it is easier said than done. The challenge of making recycling a widespread practice supported by business and consumers alike has been a hurdle in the waste industry for many years.

Waste Management is working to overcome that hurdle. We are providing leadership to make recycling a working, sustainable solution for residential, commercial, municipal and industrial customers across the United States and Canada.

WM Recycle America, Waste Management's recycling arm, is the largest provider of recycling services for the residential sector in North America. Started more than 20 years ago, WM Recycle America has grown into the largest processor and marketer of recyclable materials from the residential solid waste stream. We use that leverage to meet the demands of a diverse recycling market around the world. The company's vision is a reinvigorated recycling industry which offers communities and businesses more effective and affordable recycling program options.

Recycling. Through its facilities, Waste Management and WM Recycle America can handle a broad range of recyclable commodities, including metals, plastics, glass, electronics and fibers such as office paper, newspaper and cardboard.

Single Stream Processing. The company continues to play a leading role in the development of Single Stream processing technology. Through the collection of mixed recyclables, Single Stream processing provides more convenience for customers while improving recovery rates and cost-efficiency in the recycling process. Our Single Stream facilities use advanced automation equipment to separate all types of recyclable materials. With Single Stream recycling well underway in the residential sector, we're testing and pioneering the same easy approach for office and other commercial applications.

Materials Marketing. As a leading marketer of post-consumer and post-industrial commodities, WM Recycle America provides fiber, non-fiber, scrap metal, textiles, electronic scrap and plastics to buyers worldwide. The company also works to reduce the overall commodity price risk of its recycling business by placing a large percentage of its commodities under long-term floor price contracts.

WM Recycle America has extensive resources to help meet the needs of all involved in recycling—from individuals who place recyclables at the curb in their communities to companies that reprocess those materials into new products and market them throughout the world.

Waste Management and WM Recycle America process and market more than 7.6 million tons of commodities annually through a national network of facilities.

Fiber. WM Recycle America handles more than 6.5 million tons of fiber annually, including more than 50 grades of office paper, printer's waste, cardboard, newspaper, de-inking high grade and pulp substitutes. As the nation's largest provider of recycling services, WM Recycle America has relationships with industrial, commercial, retail and public-sector fiber generators throughout North America. The company's expertise at matching fiber generators with paper mills around the world—coupled with its knowledge of the global market, trends and the paper-making business—provides customers with consistently high returns for recovered fiber. It also provides paper mills and other manufacturers with a secure, consistent stream of high-quality raw materials.



Glass, Plastics and Metals. Waste Management and WM Recycle America handled more than 1.1 million tons of glass, plastics, and metals last year. This material is returned to commercial end-use and made into a variety of products, including aluminum cans, steel cans, rebar, plastic bottles, carpeting, piping, clothing, glass bottles, and blast media.

By recycling more than 623,000 tons of glass last year, roughly 5.6 million gallons of oil were saved.

By recycling more than 257,000 tons of plastics annually, enough energy is saved to power almost 130,000 houses for one year.

Waste Management, WM Recycle America, and Wheelabrator Technologies Inc., Waste Management's waste-to-energy subsidiary, processed more than 214,000 tons of metals last year, thereby reducing greenhouse gases equivalent to taking about 281,000 cars off the road last year.

Electronics. As the nation's leading coast-to-coast provider of electronics recycling services, WM Recycle America offers services ranging from end-of-life equipment recycling, collection events, mailback programs and drop-offs, to commodity marketing and brokerage. In addition to a network of dedicated e-cycling facilities, we work with service partners and local Waste Management facilities to offer collection and processing operations in more than 20 states. Our network of more than 150 drop-off locations is the largest in the U.S. and Canada.

WM Recycle America has played a leading role in product stewardship efforts, creating successful electronics recycling programs with Sony Corp. and Best Buy Company. We were the first U.S. electronics recycler to achieve ISO 9001 and 14001 certification for our regional processing centers, and the first to develop an Environmental Stewardship Pledge, publicly defining our high standards for managing and marketing electronic products and components.

Single Stream Recycling. Waste Management has a history of leadership in the recycling industry. We were the first major solid waste company to focus on Single Stream recycling, which allows customers to commingle recyclable paper and mixed containers in one bin for collection. The convenience of Single Stream recycling greatly increases participation,

resulting in the recovery of up to 30 percent more recyclable materials.

We use advanced equipment to sort and process recyclable paper, glass, plastics, metals and electronics. We have introduced innovative ideas, leading-edge technology and advanced systems to streamline everything from the collection of recyclable materials to processing and marketing them.







Patrick DeRueda President WM Recycle America

DeRueda joined Waste Management in 2001. Prior to being named President of WM Recycle America, he was Market Area General Manager for Waste Management's New Mexico market area.

SENIOR MANAGEMENT

Matthew Coz – VP Growth & Commodity Sales
Karl Mockros – VP Operations
Chuck Schmidt – Market Area VP – West
Mike Taylor – Market Area VP – East
John Kelly – Market Area VP – Midwest
Dan Heimann – Market Area VP – South
Brent Bell - VP Finance

It would take 99,000 Boeing 737 airplanes to hold the more than 7.6 million tons of commodities we managed in 2007.

By recycling more than 25,000 tons of aluminum, we save energy enough energy to run 1 million TVs for 13 hours a day for a year.

By recycling more than 3.5 million tons of newspaper, office paper and cardboard, we saved more than 41 million trees.

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