



Environmental solutions for retail.  
Now available in every aisle.

# Sustainability programs, designed to never go out of style.



From product inception to storefront display, Waste Management is proud to offer best-in-class environmental solutions managed under the best centralized service and reporting platform in the industry.

By choosing Waste Management, you have access to the largest environmental solutions network in the nation, and experts who work with you to achieve greater efficiencies across your operation.

- **24/7/365 Customer Care** - One number for all billing, scheduling and customer-service needs.
- **Single Point of Contact** - Dedicated client-service professionals connect you to a full roster of programs and services.
- **100% Nationwide Coverage** - Optimized performance location by location. Unparalleled buying power for waste and recycling services across 2,500+ preferred vendors.
- **Reporting and Analytics** - Online servicing, detailed analytics, management reporting and consolidated billing driven by industry-leading software.
- **Continuous Improvement** - Site surveys, waste analyses and other functional data become actionable intelligence for right-sizing service, equipment and related costs.

## Sustainability Services

Whether you operate one outlet or a national chain, our sustainability experts will work with you to create environmental programs that can help control costs, reduce risks and boost recycling and diversion rates.

- Comprehensive environmental assessments, including water, energy and GHG
- In-house management of all recycling and waste activities
- Improved health and safety procedures for employees
- State and federal regulatory compliance
- Complete management of third-party vendors



## Comprehensive. Customizable. Collaborative.

From training front-line crews in proper recycling procedures, to managing your waste-related health, safety and regulatory compliance issues, we can help any size retail operation adopt programs that deliver real environmental and financial benefits.

### Solid Waste Collection

Rely on Waste Management for waste pickup services that revolve around you – starting with a dedicated Waste Management representative who can answer all service-related questions. Choosing Waste Management gives you these advantages:

- The waste industry's largest selection of bins, dumpsters and compactors
- Local, regional or nationwide programs for your operations
- On-time, right-sized Service Guarantee
- On-demand dumpster service through Dumpster.com

### Single-Stream Recycling

Sort-free single-stream recycling makes it easy for your customers and crew to Think Green®. The simplicity of this all-in-one container approach has been shown to increase recycling rates an average of 30% – which, in turn, can increase your landfill diversion rates. Recycling more can also lead to fewer solid waste pickups, thereby reducing hauling costs and vehicle emissions.

### Compactor Monitoring

Innovative baling technologies together with recycling can yield substantial waste-cost savings and potential rebates for retail operations swamped with cardboard box materials. Whether you need a traditional compactor or solar-powered unit, we work with you to right-size a compactor for your operations.

- Reduce pickup frequency – saving money and vehicle emissions
- Eliminate the burden of managing your compactor
- Solar-powered SmartEnergy<sup>SM</sup> Compactor available

### SUCCESS STORIES

#### Mega-Scale Retailer

7,300 stores, 200+ million customers

- Did "cost-out" for 4,000+ stores
- 10%+ savings at designated stores
- 57% landfill diversion for construction and remodels
- 60-day launch period at all sites
- Redeployed 35 FTEs at Bentonville HQ

#### Specialty Retailer

1,400 locations across North America

- Installed Pack-A-Drum compactors at 350+ sites
- Goal to reduce waste volume by 50%+
- Saved more than \$1 million with compactor technology

#### Small-Box Retailer

Nation's largest small-box retail group

- Right-sized collection service and equipment
- Vigorous recycling and rebate programs
- \$28 million in annual savings

# Turn your retail operation a brighter shade of green.



## WEB-BASED REPORTING

Manage all waste and recycling services, as well as billing and business intelligence, through our secure online portal.

- View current rates, open orders and waste volumes
- Track diversion and recycling volumes
- Order additional pickups and services

## CONSTRUCTION & DEMOLITION RECYCLING

Our cost-effective sorting and diversion initiatives make recycling your construction materials easy.

- Online diversion and recycling tracking tool
- Stay in compliance with your project plan and local ordinances
- Achieve valuable points toward LEED® certification

## WM LAMPTRACKER®

Convenient mail-back kits for recycling fluorescent tubes, ballasts, batteries, mercury-containing devices, electronics and other universal waste.

- Compliance with federal and state regulations
- Postage-paid container with carbon-neutral shipping

## MEDWASTE TRACKER® SYSTEM

An entire suite of medical waste disposal options, that protect customers, employees and your company from potentially hazardous sharps and other injection devices.

- Compliance with local, state and federal regulations
- On-site containers for safe collection, disposal and destruction

## WASTE MANAGEMENT SECURITY SERVICES

Intelligent video monitoring, anchored by a state-of-the-art Master Control Center.

- Fire and burglar alarm monitoring
- Environmental condition and temperature monitoring
- Mobile surveillance systems

## ORGANICS RECYCLING

Recycling greens and other organics is a naturally efficient disposal alternative that can reduce solid waste collection and costs, and create new products.

- Raise your recycling rates
- Increase landfill diversion rates
- Specially designed organics collection vehicles
- Recycle fats, oils and grease
- Help create products such as fertilizer, livestock feed and soil amendments

## FAT, OIL AND GREASE (FOG) RECYCLING

FOG recycling and regular grease trap service helps keep your operations running clean and green – even creating new commodities.

- Yellow grease can be recycled into biofuel, furnace and boiler fuel
- Can be blended into animal feed or used for dust suppression
- Promotes free flow of separated water into municipal sewer lines

For more information on sustainable retail solutions, call **888 967 3824**.  
Get started today at [www.wm.com/retailsolutions](http://www.wm.com/retailsolutions).